

**V**ALLA & Associates, inc. p.c.  
a professional corporation





# Our Firm

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We are business lawyers involved in all aspects of the representation of mid-market companies, including Litigation, with a strong emphasis on representing foreign companies entering or strengthening their position in the US market.



# How our team works

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- ❖ We give practical, result-oriented advice and participate in the decision-making process at the executive or ownership level
- ❖ We add value and make a difference for our clients
- ❖ We understand our clients and their industries

# What our team offers

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- ❖ Quality Advice
- ❖ Highly Responsive
- ❖ Personalized service
- ❖ Passionate about our work
- ❖ International backgrounds, including proficiency in Italian, Spanish, German and French.

# Main Practice Areas

- ❖ Business Law
- ❖ International Business Transactions
- ❖ M & A and Corporate Finance
- ❖ Business Litigation
- ❖ Real Estate
- ❖ Labor and Employment
- ❖ Estate Planning and Probate
- ❖ Trademarks and Licensing



# Business Law

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- ❖ We advise domestic and foreign clients regarding the structuring, negotiation, and documentation of international business transactions.
- ❖ Critical to the success of our work is an understanding of cultural differences and a sensitivity to diverse business styles.



# International Business Transactions

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We assist clients with all aspects of their legal business needs, including business policy and strategic advice, formation of joint ventures, strategic alliances and corporate partnering, and advising and drafting joint development, technology sharing, agency, distributorship and manufacturing and supply agreements.



# M & A and Corporate Finance

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We guide our clients through every step of the creation and development of their business ventures by providing them with practical, cost-effective representation from corporate formation, through financings and growth, to mergers and acquisitions. Our services include private placements, angel rounds of financing, venture capital financing on behalf of the company or investors, debt financing and asset-based lending.

# Business Litigation

We understand the need to resolve disputes in a cost and time effective manner. We endeavor to avoid costly litigation and to provide alternatives through mediation and arbitration. When doing so is in our client's best interest, we aggressively litigate matters through trial. Our lawyers have successfully litigated complex contract disputes, bankruptcy claims, corporate issues, partnership disputes, technology and intellectual property conflicts, and employment matters. We regularly handle legal matters across the United States, in both state and federal courts, as well as in arbitration.

# Real Estate

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We represent

- ❖ Buyers
- ❖ Sellers
- ❖ Developers
- ❖ Owners' associations
- ❖ Property managers
- ❖ Tenants/Landlords
- ❖ Commercial condominium projects

with their real estate development, sales, and leasing as well as financing, investment, acquisitions and dispositions.

# Labor and Employment

- ❖ We advise, review and prepare effective documentation, employment policies and employee handbooks, preparing and negotiating employment contracts, consulting agreements and separation agreements, discrimination and harassment compliance, stock option and employee stock purchase plans, reductions of personnel, minimizing risk of liability; and supervising internal investigations.
- ❖ We give experienced counseling to both employees and employers in employment disputes before the Labor Commission, in state and federal courts, and in private arbitration and mediation.

# Estate Planning and Probate

- ❖ We work with our clients to develop a plan to secure the future for themselves, their families and beneficiaries
- ❖ We assist our clients in planning for their succession and the carrying out of their decisions
- ❖ We draft documents necessary to implement the estate plan, which may include the following:
  - ❖ Wills (simple and complex, including those with trusts)
  - ❖ Revocable and irrevocable trusts (including life insurance and charitable trusts)
  - ❖ Property agreements
  - ❖ Durable powers of attorney
  - ❖ Health care directives to physicians

# Contact Information

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